

Role: Procurement Manager - Explosives

Location: Johannesburg

CTC: R 1,8 Mil - R 1,6 Mil

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Chemicals company is looking for a Procurement Manager - Explosives to be based at their offices in Johannesburg.

The Procurement Manager is responsible for leading and managing all aspects of the procurement function for a section of the organisation. This includes developing and implementing procurement strategies, managing supplier relationships, negotiating contracts, and ensuring that all procurement activities are conducted in a compliant and ethical manner.

KPI's:

Requirements:

- Bachelor's degree in a relevant field or CIPS Level 4 Diploma in Procurement and Supply.
- Master's degree or CIPS Level 6 in Procurement and Supply is advantageous
- Minimum 6-8 years in procurement related roles with management experience
- Understanding of Chemical industries

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Chief Procurement Officer (CPO)

Location: Johannesburg

CTC: R 3 Mil - R 2,5 Mil

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Chemicals company is looking for a Chief Procurement Officer to be based at their offices in Johannesburg.

The Chief Procurement Officer leads the central procurement and supply chain function within an organisation. The role is responsible for the organisations strategic purchasing policy, supplier base and ensures there is an effective end-to-end procurement and supply chain service.

KPI's:

- Manage the entire lifecycle of sourcing and procurement projects, from planning and bid preparation to budget/forecasting, negotiation, invoicing and reporting.
- Develop product category strategies aligned with business needs, build a supply chain capable of delivering the desired service levels, at competitive cost and ensure suppliers are willing to invest in the strategy.
- Drive savings by developing and applying various strategies such as volume leverage, supplier concentration, supply chain segmentation and negotiate prices, schedules and other terms as required.
- Develop collaborative long-term partnerships with suppliers, contractors and outsourced service providers to reduce costs, to meet legislative requirements and achieve high quality outcomes.
- Drive cost improvements across the supply chain through continuous review and revision.
- Develop a strategy with key stakeholders on inventory management and manage and control inventory levels within agreed parameters and maintain accurate stock levels.
- Responsible for regular forecasting demand to ensure on time supply. Monitor and evaluate supplier performance against metrics for price, quality, delivery, and customer service.
- Identify appropriate department KPI's and measure and monitor performance against these.
- Control and co-ordinate the site-based stores function to ensure adequate control of stock levels and cost efficiencies against budget.
- Ensure that procurement activity is compliant with all relevant regulatory and best practice frameworks.

Requirements:

- Bachelor's degree in a relevant field essential
- CIPS Level 4 Diploma in Procurement and Supply is advantageous
- Master's degree or CIPS Level 6 in Procurement and Supply is advantageous
- Minimum 10-15 years in related roles with management experience
- Understanding of Chemical industries

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