

Role: Senior Logistics Engineer

Location: Cape Town

CTC: R 900 K - R 750 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Retailer is looking for a Senior Logistics Engineer to be based at their office in Cape Town.

- Initiating and implementing new logistics engineering projects across the supply chain for the group
- Working cross functionally with the Distribution Centre (DC) Operations and Delivery Team to optimise total logistics cost and delivery lead-time
- Initiating new logistics projects within the logistics network to reduce labour cost and improve efficiency
- Reducing material handling & packaging cost through engineering projects within the DC

Minimum Qualifications:

- B Eng Industrial Engineering qualification

Minimum Experience:

- High level of proficiency with MS Office packages with proven advanced proficiency in MS
- Excel
- At least 7-10 years' experience within Supply Chain, Planning and Logistics Engineering field
- Simio Fundamentals Training Certificate - or similar simulation software accreditation
- AutoCAD Fundamentals training certificate - or similar simulation software accreditation.

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Project Manager
Location: Johannesburg
CTC: R 750 K - R 500 K
Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Retailer is looking for a Project Manager to be based at their office in Johannesburg.

Responsible for the infrastructure and process projects within the Distribution Centres in the network, under the guidance of the DC Development Manager.

The function of the role is to execute the planning, designing and implementation of new process and infrastructure improvements and expansions in the DC's from start to completion. The role is required to, on an ongoing basis, evaluate existing process and infrastructure to ensure that maximum efficiency is extracted through improvement projects. The role also manages project expenditures against budget allocation for specific projects.

Minimum Qualifications:

- BEng Industrial Engineering qualification

Minimum Experience:

- Previous experience in a project space in Distribution Centres or warehousing on a large scale with complex operations
- 5-8 years' experience

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Category Manager

Location: Johannesburg, Gauteng

CTC: R 1.2 Mil - R 900 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

One such client of mine is a leading FMCG company and they are looking for Category Manager for the following operating areas:

- Finished Goods / 3PM
- Indirects
- CAPEX
- Packaging
- Raw Ingredients

You are responsible for developing and executing the sourcing strategy for your respective commodity and ensure delivery of best procurement value and mitigation of supply risks. You will establish a distinctive competency and understanding of the commodity and business needs and continuously identify new procurement value opportunities in line with the Commodity Strategy.

You will deliver cost savings projects focused on Total Cost (TCO) optimization whilst ensuring a healthy relationship with suppliers and business. You will manage a team of sourcing specialists and are accountable for a commodity spend portfolio.

Key Professional Competencies:

- Core knowledge - Strategic sourcing, Procurement systems, Supplier relationship management, Cost management & Zero Based Budgeting, Supply Chain collaboration, Business P&L's Key foundational competencies
- Academic - Financial acumen, Commercial acumen, Project Management, Problem solving, Decision making ▪ Leadership - Managing Change, Taking the Tiger perspective, influencing others, Driving long-term results, Developing myself & others

- Personal Effectiveness - Effective communication, Interpersonal skills, Integrity, Creativity, Continuous learning Experience
- Function - 5 to 7 years' experience in procurement
- Industry - Extensive Experience in FMCG industry

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Industrial Engineer

Location: Johannesburg and Cape Town

CTC: R 650 K - R 450 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Consulting Firm is looking for a Senior Industrial Engineer to be based at their offices in Johannesburg and Cape Town.

To manage medium to large supply chain initiatives in support of the Supply Chain and Logistic operations and to facilitate continuous improvement, operational excellence and cost effective availability.

Qualification Requirements:

- B Eng Industrial Engineering Degree required
- Project Management Qualification

Experience:

- Up to 5 years' relevant working experience with aspects of Supply Chain Management
- Experience working on Quality Assurance interventions
- Project management experience
- Experience in process design
- Experience in technology design
- Experience in Warehouse Design, Layout and FLOW

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

Role: Demand Planner

Location: Cape Town and Johannesburg

CTC: R 750 K - R 600 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading FMCG company is looking for a Demand Planner to be based at their Offices in Cape Town and Johannesburg.

The purpose of this role is to ensure effective demand and statistical forecasting for assigned categories in order to drive profitability through increased sales, improved margins, and working capital productivity.

Essential Experience:

- Strong planning and buying experience with solid understanding of financial and statistical analysis of both
- 4-6 years' experience with distributions requirement planning and other supply chain processes such as demand planning, production planning, scheduling and transportation
- Data analysis models
- Ability to understand and fine tune algorithms for optimal forecast performance
- Execution of the new stores / lines / products process using required commercial acumen

- Understanding of customer needs and wants, trends, competitive environment and market share
- Financial planning models and methodologies
- Deep understanding of the consistent management and planning of the supplier base performance metrics, promotional planning cycle, product lifecycle, supply chain optimization for their products, business analysis and reporting

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Solutions Lead

Location: Johannesburg

CTC: R 1.4 Mil

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Logistics Solution Consultancy is looking for a Solutions Lead to be based at their offices in Johannesburg.

The function of the role is to provide expertise, advice, support, report on, and lead large scale/complex supply chain solution projects that optimises organisational value chain integration and performance, underpinned by the company's supply chain and logistics capabilities.

Requirements:

- Relevant Logistics or Supply Chain degree
- 10 - 15+ years' relevant work experience (operations and/or solution design role)

- Applies supply chain management knowledge, solves problems in the supply chain using this knowledge
- Understanding and ability to provide guidance on analysis and design of complex multi-capability supply chain solution.
- Proven track record of leadership and team/project management

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Supply Chain Manager

Location: Gauteng

CTC: R 1.7 Mil - R 1.4 Mil

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading FMCG company is looking for a Supply Chain Manager to be based at their office in Johannesburg.

Manage, guide and develop all Supply Chain functions at plant in order to meet production and business needs at required performance levels and at optimized costs.

Relevant and successful operational experience in a supervisory role at market/plant level in at least one of the following areas:

- Manufacturing
- Industrial Performance
- Demand & Supply Planning
- Warehousing
- Inbound Material Management
- Production Planning
- Procurement

Relevant operational experience at market/plant level in the following areas is beneficial:

- NCE
- Finance: business planning, budget control, cost management
- Transports
- Supplier facing SC

Requirements:

- Relevant Degree
- 10+ Years' Experience
- 3-5 Years End-to-end SC Experience

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: New Business Manager

Location: Fully Remote

CTC: R 1.3 Mil - R 1.1 Mil

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Consulting company is looking for a New Business Manager to manage the entire sales and partner channel within the EMEA region.

This role involves driving partner success, developing go-to-market strategies, and supporting operational and project needs. The ideal candidate will have experience in channel sales, partnership management, and supply chain consulting, with a strong understanding of the EMEA market.

- Bachelor's degree in business, Supply Chain Management, or a related field
- Be in possession of an applicable Certification - e.g. CSCP, CPIM, SCOR-P
- 5+ years of experience in business development, channel sales, or consulting within the supply chain sector, particularly within the EMEA region
- Proficiency in CRM software and Microsoft Office Suite
- Willingness to travel as required within the EMEA region and to North America

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Senior Proposals Engineer (Estimator)

Location: Pretoria

CTC: R 480 K - R 360 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Electrical Engineering company is looking for a Senior Proposals Engineer to be based at their office in Pretoria.

Prepares work to be estimated by gathering proposals, blueprints, specifications, and related documents. Identifies labour, material, and time requirements by studying proposals, blueprints, specifications, and related documents. Computes costs by analysing labour, material, and time requirements.

- Electrical Engineering qualification will be beneficial
- 5 Years relevant experience in
 - System Integration Estimating experience
 - Electrical and Instrumentation Panel Building Estimating experience
 - Previous mining and heavy industry estimating experience
- Analytical
- Excellent Maths and IT Skills
- Project Management Skills
- Detailed orientated

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Proposals Engineer (Estimator)

Location: Pretoria

CTC: R 360 K - R 300 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Electrical Engineering company is looking for a Proposals Engineer to be based at their office in Pretoria.

Prepares work to be estimated by gathering proposals, blueprints, specifications, and related documents. Identifies labour, material, and time requirements by studying proposals, blueprints, specifications, and related documents. Computes costs by analysing labour, material, and time requirements.

- Electrical Engineering qualification will be beneficial
- 2+ Years relevant experience in:
 - System Integration Estimating experience
 - Electrical and Instrumentation Panel Building Estimating experience
 - Previous mining and heavy industry estimating experience

OR

- Electrical Engineering qualification essential
- Technician understanding of Electrical and Instrumentation essential
- Ability to read drawings essential

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Graduate (Supply Chain, Electrical Engineering and Procurement)

Location: Pretoria

CTC: R 300 K - R 240 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Electrical Engineering company is looking for a Graduate to be based at their office in Pretoria.

The successful incumbent will be exposed to the Estimating, Buying, Expediting, Engineering, Electrical and Instrumentation and Panel Building departments within the organisation and will receive the relevant training.

- Relevant Bachelors Degree (Supply Chain, Electrical Engineering and Procurement) essential
- Technician understanding of Electrical Engineering and ability to read drawings beneficial

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Senior Electrical Engineer

Location: Pretoria

CTC: R 720 - R 600 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Electrical Engineering company is looking for a Senior Electrical Engineer to be based at their office in Pretoria.

This position is responsible for the planning, direction, and coordination of professional electrical designs as part of the complete design process to meet client specific requirements. To implement these designs and manage associated requirements.

Design Deliverables:

- Load Lists
- Transformer Sizing
- Cable Schedules
- MCC Design (IEC61439) and Layout
- Heat Rise Calculation
- Schematic Diagrams
- Equipment Selection
- Network Layout
- Lighting Design
- Substation Design
- Cable Rack and Routing
- Legal Electrical Requirements
- Installation Requirements

Qualification and Requirements:

- Degree/ Technical Diploma or NQF Equivalent
- Pr. Eng or Pr. Tech
- 6 - 10 years operational and design experience (inclusive of relevant design program)
- Exposure to Mining, Processing or Oil & Gas Industry
- Exposure to industrial plants and processes
- SANS Standards

- International electrical and instrumentation standards
- MHS Acts & OHS Act.
- Knowledge of PLC and SCADA systems
- Proficiency with all Microsoft packages
- MV Experience is advantageous
- Instrumentation experience is advantageous

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Electrical Engineer

Location: Pretoria

CTC: R 600 K - R 540 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Electrical Engineering company is looking for an Electrical Engineer to be based at their office in Pretoria.

This position is responsible for the planning, direction, and coordination of professional electrical designs as part of the complete design process to meet client specific requirements. To implement these designs and manage associated requirements.

Design Deliverables:

- Load Lists
- Transformer Sizing
- Cable Schedules
- MCC Design (IEC61439) and Layout
- Heat Rise Calculation
- Schematic Diagrams
- Equipment Selection
- Network Layout
- Lighting Design
- Substation Design
- Cable Rack and Routing
- Legal Electrical Requirements
- Installation Requirements

Qualification and Requirements:

- Degree/ Technical Diploma or NQF Equivalent
- Pr. Eng or Pr. Tech
- 5+ years operational and design experience (inclusive of relevant design program)
- Exposure to Mining, Processing or Oil & Gas Industry

- Exposure to industrial plants and processes
- SANS Standards
- International electrical and instrumentation standards
- MHS Acts & OHS Act.
- Knowledge of PLC and SCADA systems
- Proficiency with all Microsoft packages
- MV Experience is advantageous
- Instrumentation experience is advantageous

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Instrumentation Engineer

Location: Pretoria

CTC: R 800 K - R 720 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Electrical E&I company is looking for an Instrumentation Engineer to be based at their office in Pretoria.

This position is responsible for formulating detailed C&I designs, processes and procedures. Propose budgets, establish timelines for C&I projects and collaborate with other engineering disciplines to present a complete solution to the client.

Design Deliverables:

- Load Lists
- Transformer Sizing
- Cable Schedules
- MCC design (IEC61439)
 - MCC Layout
 - Heat Rise Calculation
 - Schematic Diagrams
 - Equipment Selection
 - Network Layout
- Lighting Design
- Substation Design
- Cable Rack And Routing
- Equipment Selection
- Legal Electrical Requirements
- Installation Requirements

Qualification and Requirements:

- Degree/ Technical Diploma or NQF Equivalent
- Pr. Eng or Pr. Tech Essential
- 6 - 10 years Operational and Design Experience (inclusive of relevant design program)
- Instrumentation experience essential
- Exposure to Mining, Processing or Oil & Gas Industry
- Exposure to Industrial Plants and Processes
- SANS Standards
- International Electrical and Instrumentation Standards
- Knowledge of PLC and SCADA systems
- Proficiency with all Microsoft packages

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: EC&I Draughtsperson

Location: Pretoria

CTC: R 390 K - R 300 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Electrical E&I company is looking for an EC&I Draughtsperson to be based at their office in Pretoria.

This position is primarily responsible for elaborating electrical and instrumentation drawings for new construction projects and adapting existing E & I installations for company clients.

Requirements:

- Relevant Qualification
- Highly Proficient in AutoCAD
- 4 - 8 Years' Experience
- Exposure to Mining, Processing or Oil & Gas Industry
- Exposure to Industrial Plants and Processes

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Transport Operations Manager

Location: Maxmead, KZN

CTC: R 680 K - R 580 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Retailer is looking for a Transport Operations Manager to be based at their warehouse in Maxmead, KZN.

This position is primarily responsible for the management and execution of the local Transport Operations and Plan.

Requirements:

- Relevant Degree in Transport or Logistics Management
- Project Management Qualification and Experience beneficial
- 5 Years' Transport Experience at Management Level
- Management of 3PL Service Providers, setup and understanding of Operational SLA's and Management of Scorecards

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Site Support Manager
Location: Midrand
CTC: R 360 K - R 240 K
Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Retailer is looking for a Site Support Manager to be based at their warehouse in Midrand.

This position is primarily responsible to cost effectively manage all site support services to ensure the effective running of the site.

- Execution of one-year operating plan that optimize site support
- Control one year budget to deliver plan
- Manager the delivery of site support operational service levels
- Management of all site support contracts through SLA's
- Manage corporate governance requirements including financial controls, business continuity plans and legal compliance
- Contribute to Continuity Planning and ensure adequate contingencies are in place

- Build, develop and entrench a high-performance culture within the Supply Chain Site services team by providing leadership, guidance, support and hands-on coaching to the managers and staff
- Conduct benchmarking and implement continuous improvement projects

Requirements:

- Relevant Degree in Electrical or Mechanical Engineering
- Project Management Qualification and Experience beneficial
- 5 Years' relevant working experience
- Experience with quality assurance interventions
- Experience in contract management, including relevant legal requirements

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Value Delivery Category Lead

Location: Cape Town

CTC: R 720 K - R 600 K

Type: 12-Month Contract

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Retailer is looking for a Value Delivery Category Lead to be based at their head office in Cape Town.

As a Value Delivery Category Lead you will apply critical customer, product, buying, supplier management and Value Delivery process expertise while partnering with Category and functional teams to identify and sustainably deliver on the Foods Value Delivery targets.

You will be a creator and custodian of the Foods Value Delivery capability, working across all areas of the Foods business to equip Category matrix teams with the knowledge and tools

to find and deliver cost of goods savings in their categories and incorporating the value delivery processes into their BAU ways of working.

Requirements:

- Bachelor's degree in Business, Engineering, Supply Chain, Sciences or equivalent educational qualification
- Minimum of 5 years Retail / Buying / Supply Chain/ Value Chain Optimisation experience within a Foods FMCG business
- Proven experience in managing a Foods/FMCG category, leveraging commercial levers to sustainably grow a category (i.e. market share, sales growth, margin, ROS, COGS, availability)
- Proven raw materials sourcing and supplier management experience to achieve mutually beneficial outcomes for both the organisation and their suppliers optimal

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Procurement Specialist

Location: Johannesburg

CTC: R 720 K - R 600 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading FMCG company is looking for a Procurement Specialist to be based at their head office in Bryanston.

A day in the life of a Procurement Specialist:

- Provide the Local Business Partner with information and requirements gathered through the daily business and report to him/her on a regular basis
- Proactively understand the business needs and requirements within the assigned scope for functional and plant level requirements in the NiM serviced
- Carry out as directed any data retrieval, analysis and representation required, mapping how ordering (P2P) and channels work within the locations serviced, and identify improvements to be targeted
- Interface with local suppliers as required to help with any supplier development, or supplier switch out activities as directed by category and sourcing teams
- Work with HOP and Business partners to integrate sourcing plans and outcomes in local budgets and price planning processes as required
- As directed by category and sourcing teams, act to integrate innovation, renovation, and post award cost improvement elements from suppliers into all in scope functional or site/production processes, ensuring that all supplies to that site adhere to the company's Suppliers Code and all actions from audit events are acted upon
- Provide information and support for Procurement Ensure Supply process - PES (e.g. Prioritized list of materials for risk analysis, input for criteria for risk analysis)

What will make you successful?

- B Degree or equivalent tertiary qualification
- 5 years in Procurement and commodity and financial background would be beneficial
- Demonstrated success in delivering competitive advantage to the business through development and implementation of sourcing strategies for the spend category in charge over a sustained period (2-3 years)
- Demonstrated ability to successfully lead projects
- Demonstrated successful use of risk management, analyses, responsible sourcing, and supplier relation management
- Negotiate successfully in cross-functional and cross-market teams

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Category Account Manager/Key Account Manager

Location: Johannesburg

CTC: R 790 K - R 660 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading FMCG company is looking for a Category Account Manager to be based at their head office in Bryanston.

What will make you successful?

- At least 2 years in Field Sales, Account Management, Business Development, CCSD experience
- Demonstrated success in previous roles
- Core knowledge of the 10 Principles and expert knowledge in our areas of responsibility.
- Knowledge of interrelationship of key functions and their key initiatives (Field Sales, CCSD, Marketing, Finance, HR, Supply Chain, Technical and Globe & IS/IT)
- Mastery of the local processes and procedures used for Customer Planning, Customer Managing and Trade Management. Knowledge of Integrated Commercial Planning
- Understanding of the financial processes, order to cash, end to end (invoice, deduction management, pricing for example) Category, Brand, Product and Shopper
- Knowledge of assigned categories Knowledge of the trade structure environment and constraints

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: GCC Factory Engineer
Location: Western Cape
CTC: R 1.2 Mil - R 1 Mil
Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading FMCG company is looking for a GCC Factory Engineer to be based at their factory in the Western Cape.

This position is primarily responsible for ensuring the sites fixed assets are capable of performing and consistently fit for the purpose for which they were intended. The key being asset reliability and overall plant performance.

- Ensure that the technical integrity and availability of equipment complies with all regulations
- Ensure that Good Engineering Practices are being applied at all times
- Ensure the implementation of all repairs/modifications resulting from gap
- Ensure that all mechanics receive direct on the line coaching in machinery and line operation skills in respect to the requirements of Hygienic engineering
- Ensure that the highest principles of ethical conduct on behalf of the community, consumer, company, and the engineering profession are adhered to and that all dealings are maintained within a competitive and fair environment and above reproach
- Ensure that the requirements of the client are maintained at all times in accordance with the business needs

Requirements:

- Minimum 5 years' experience in a technical field, preferable in food manufacturing or consumer goods industry.
- Degree/Diploma (4 year) in engineering, preferably mechanical or electrical engineering and a government ticket of competency for factories mandatory

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: GCC Factory Engineer

Location: Estcourt, KZN

CTC: R 1.2 Mil - R 1 Mil

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading FMCG company is looking for a GCC Factory Engineer to be based at their factory in the Estcourt, KZN.

This position is primarily responsible for ensuring the sites fixed assets are capable of performing and consistently fit for the purpose for which they were intended. The key being asset reliability and overall plant performance.

- Ensure that the technical integrity and availability of equipment complies with all regulations
- Ensure that Good Engineering Practices are being applied at all times
- Ensure the implementation of all repairs/modifications resulting from gap
- Ensure that all mechanics receive direct on the line coaching in machinery and line operation skills in respect to the requirements of Hygienic engineering
- Ensure that the highest principles of ethical conduct on behalf of the community, consumer, company, and the engineering profession are adhered to and that all dealings are maintained within a competitive and fair environment and above reproach
- Ensure that the requirements of the client are maintained at all times in accordance with the business needs

Requirements:

- Minimum 5 years' experience in a technical field, preferable in food manufacturing or consumer goods industry.
- Degree/Diploma (4 year) in engineering, preferably mechanical or electrical engineering and a government ticket of competency for factories mandatory

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: GCC Factory Engineer

Location: Hammanskraal

CTC: R 1.2 Mil - R 1 Mil

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading FMCG company is looking for a GCC Factory Engineer to be based at their factory in the Hammanskraal.

This position is primarily responsible for ensuring the sites fixed assets are capable of performing and consistently fit for the purpose for which they were intended. The key being asset reliability and overall plant performance.

- Ensure that the technical integrity and availability of equipment complies with all regulations
- Ensure that Good Engineering Practices are being applied at all times
- Ensure the implementation of all repairs/modifications resulting from gap
- Ensure that all mechanics receive direct on the line coaching in machinery and line operation skills in respect to the requirements of Hygienic engineering
- Ensure that the highest principles of ethical conduct on behalf of the community, consumer, company, and the engineering profession are adhered to and that all dealings are maintained within a competitive and fair environment and above reproach
- Ensure that the requirements of the client are maintained at all times in accordance with the business needs

Requirements:

- Minimum 5 years' experience in a technical field, preferable in food manufacturing or consumer goods industry.
- Degree/Diploma (4 year) in engineering, preferably mechanical or electrical engineering and a government ticket of competency for factories mandatory

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Business Development Specialist

Location: Limpopo

CTC: R 1.2 Mil - R 1 Mil

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Logistics company is looking for a Business Development Specialist to be based in Limpopo, with frequent travel within the province.

To act as the first point of contact for new potential clients seeking information on products and services. Respond to tenders and develop sales in new sales territories. Meet targets by securing new business clients.

- Build a sustainable business case for logistics solutions using available software and BI tools
- Identify and manage CI projects within the existing client base and identify principles of best practices and implementation of case studies where and if applicable

Minimum Experience

- Up to 3 years of experience in a similar environment
- Knowledge and experience in mining industry essential

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Head of Freight Forwarding - SSA

Location: Johannesburg

CTC: R 2.5 Mil - R 2 Mil

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Logistics company is looking for a Head of Freight Forwarding for their SSA region to be based in Johannesburg.

The Head of Freight Forwarding is responsible for developing the business within assigned industry verticals in SSA, focusing on new customers, geographic development, and Freight Forwarding sales activities across the SSA Region.

This role will involve leading the creation of trade lane strategies and products, leveraging Freight Forwarding and other relevant capabilities in the Region, and developing specific products to enhance trade through key assets and capabilities in the Region.

Responsible for integrating sales and operations planning for accurate strategy development and forecasting, and providing relevant reporting to stakeholders to guide and measure sales strategies and impact.

Collaboration and integration with Regional and Global business development teams will be key, and the role will require strong focus on innovation, customer satisfaction, team leadership and managing key strategic Regional accounts.

In addition he/she will be tasked with maintaining and growing the existing book of business for the defined regional accounts through successful contract renewal strategies and addressing scope change opportunities commercially within the existing business.

Qualifications

- Bachelor's degree or equivalent in business administration for Freight Forwarding and Logistics
- Proven track record of having consistently achieved on a sales quota at a relevant scale
- Have a minimum of 10 years' experience within the transport, logistics, or freight forwarding industry, or similar service industry
- Significant sales experience
- Leading and managing a team
- Work experience in Africa for at least 5 years
- Experience in Freight Forwarding Industry across multiple verticals
- Exposure to and working knowledge of all facets of contractual requirements

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: HVAC and Refrigeration Engineer

Location: Johannesburg

CTC: R 1.2 Mil - R 900 K

Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Retailer is looking for a HVAC and Refrigeration Engineer to be based in Johannesburg.

- Engineering Degree
- HVAC and refrigeration experience in a retail environment essential
- Project management experience
- Sound general engineering exposure including solar or energy management experience
- Ability to work with senior stakeholders in fast pace project environment

- Project Manager / Engineer: Strong project management and or construction project related experience. Ability to develop strategy for group, lead large projects, manage internal and external stakeholders including engineering professionals. Drive cost savings and efficiencies to reduce costs. Ability to lead people / teams and work cross functionally with senior stakeholders / executives.

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**

Role: Project Engineer
Location: Johannesburg
CTC: R 1.2 Mil - R 900 K
Type: Permanent

As an Executive Search and Career Consultant specializing in the niche market of Supply Chain, we represent some of the top leaders and are called upon by blue chip organizations in the country to secure talent and assist them in building high performance teams.

A leading Retailer is looking for a Project Engineer to be based in Johannesburg.

- Engineering Degree
- Strong project management and or construction project related experience
- Ability to develop a strategy for the group
- Lead large projects
- Manage internal and external stakeholders including engineering professionals
- Drive cost savings and efficiencies to reduce costs
- Ability to lead people / teams and work cross functionally with senior stakeholders / executives

Please send your CV to talent@peopleshop.co.za and quote the job title in the subject line.

The People Shop (Pty) Ltd www.peopleshop.co.za **021 462 2828**